

Arecont Vision® Adds Regional Sales Representation with Wave Representatives for Southern California, Southern Nevada, Arizona, and Hawaii



Los Angeles, CA – [Arecont Vision®](#), the industry leader in [IP-based megapixel camera technology](#), has added Wave Representatives as the new manufacturer’s representatives for Southern California, Arizona, Hawaii, and parts of Southern Nevada. Wave Representatives will work closely with the Arecont Vision regional sales team to drive the continued growth of sales activity with systems integrators, distributors, and partners for customer projects throughout their assigned territory.

“Wave Representatives have built a skilled and experienced team for the delivery of professional security and surveillance products, including those who have already brought Arecont Vision cameras to customers in their territory,” said Carole Dougan, Vice President of North American Sales, Arecont Vision. “We believe that their proven abilities, enthusiasm, and knowledge are a great fit for Arecont Vision and our customers and prospects across Southern California, Arizona, Hawaii, and Southern Nevada.”

“Our experience with Arecont Vision megapixel cameras has already been a very positive one for many of our customers across the region,” said David March, CEO, Wave Representatives. “The Wave team is extremely pleased to be able to offer the leading megapixel cameras in the industry and offer the outstanding features, demonstrated reliability, and outstanding customer support that only Arecont Vision can deliver to customers and prospects across the territory.”

Visit Arecont Vision at ISC West, booth 8045, April 6-8, 2016 to meet with the Wave Representatives team, and to learn more about Arecont Vision megapixel cameras.

Visit Wave Representatives online at <http://www.wavereps.com/>.

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ABOUT ARECONT VISION

Arecont Vision is the leading manufacturer of high-performance megapixel IP cameras. Arecont Vision products are made in the USA. MegaVideo® and SurroundVideo® massively parallel image processing architectures are now in their 5th generation and represent a drastic departure from traditional analog and network camera designs. All-in-one products such as the MegaDome®, MegaView®, MegaBall®, and MicroDome® series provide installer friendly solutions.

ABOUT WAVE REPRESENTATIVES

Wave Representatives delivers innovative technologies that empower our channel partners with advanced solutions to address difficult problems. We increase revenue through sales channel programs, business development and marketing strategies. With Wave Representatives, our channel partners have access to next-generation technologies today, along with the sales support they need to deliver better solutions.

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